



Renu Gopalakrishnan

Partner

Embassy Quest
3rd Floor
45/1 Magrath Road
Bengaluru 560 025
India

M: +91 75609 36360
E: renu.gopalakrishnan@khaitanco.com

Practices:

Corporate & Commercial
Venture Capital
Mergers & Acquisitions
Hospitality

Education:

B.A. LL.B., Faculty of Law,
University of Delhi (2004)

B.A.(Hons.) History, St. Stephen's
College (2001)

Professional Affiliation:

Bar Council of Delhi

Renu Gopalakrishnan is a Partner in the Corporate and Commercial practice group in the Bengaluru office. Her focus areas are general legal advisory, venture capital investments, domestic and international joint ventures, cross-border and domestic transactional M&A and service level contracting with specific industry experience in the mining and trading sectors.

In the corporate sector, she has advised entrepreneurs on their start up investment and private sector clients on in-bound and outbound acquisition strategies, structuring, negotiating and closing commercial transactions, service level agreements, asset based financing, debt restructuring and litigation management, divestment strategies in multiple jurisdictions including India, Indonesia and the Middle East.

In the hospitality sector, she has advised leading operators in respect of their hotel management contracts, title verification and day to day hotel operational issues. She has also represented owners in respect of hotel.

Representative Matters:

In her areas of expertise, Renu has advised and represented prominent clients which include:

Mergers & Acquisitions

- **Promoters of Trimex Group** on exiting its real estate investment in India by way of transfer and exchange of business interests via share swap with its joint venture partner;
- **Rescom Group** on commercial settlement negotiations with a U.A.E. sovereign investment fund with regard to its erstwhile joint ventures in Armenia, Indonesia and DR Congo;
- **K-Cap Holdings** on its acquisition of a minority stake in distressed coking coal and alumina manufacturing company in India; and



**KHAITAN
&CO**

Advocates since 1911

- **CVCI** on a proposed re-organisation of capital and transfer of assets of a Ras Al Khaimah free zone company to a Ras Al Khaimah L.L.C., including structuring asset transfers and loan transfers.

Venture Capital

- **Odicea Distribution** an e-commerce start-up on its early stage funding and assisting them with business restructuring in compliance with FDI e-commerce regulations.

Hospitality

- **Marriott** on a number of transactions including development and operation of hotels, resorts and boutique hotels and conversions;
- **Le Meridien** on renewal of franchise agreement with Starwood International; and
- Various **hotel owners** on hotel conversions, defaults under the hotel management agreements and land use violations.